

As a business owner, you know an attractive benefits package can give you the recruitment and retention edge you need. Your employees depend on you for the benefits that will safeguard them and their families now and into the future. Unfortunately, you are also probably well aware that the skyrocketing costs of providing theses benefits can add up quickly, regardless of the size of your workforce.

What you may not know is that by becoming a credit union Partner Group, you can add all the opportunities and advantages that come with credit union membership to your benefits package **at no cost to you!** And, being a credit union Partner Group means more than just having a place for your employees to deposit their paychecks. Unlike other financial institutions, credit unions are built on the philosophy of "people helping people" – a cooperative spirit that means your employees can build a financial relationship and a future they can depend on. In fact, according to Consumer Federation of America (a non-profit organization representing the interests of consumers), "credit unions provide enormous benefits for consumers, particularly those with lower incomes who are unable to pay the substantially higher fees and interest rates charged by banks."

Backed by more than 65 years of experience, LGE Community Credit Union delivers high-quality service through attractive savings, checking and loan programs designed to assist members in building wealth. We are pleased to invite your organization to consider becoming an LGE Community Credit Union Partner Group. Apply today by providing the following documents:

- Letter of Understanding This letter must be signed by an official of your company and by a witness.
- Letter of Interest This is a letter from your company on your letterhead that must include specific information.

We hope your organization will become part of our family by becoming a Credit Union Partner Group. In doing so, you will give your employees access to the financial products and services that can benefit them for a lifetime. Please feel free to contact me at 770-421-2590 should you have any questions. We look forward to becoming a valuable enhancement to your benefits package!

Sincerely,

Cassie Condra

Sr. Community Relations Specialist



## Additional Benefits to Consider:

- LGE membership is provided at no cost to your company.
- Membership in LGE is available not only to your employees, but to anyone related to them by blood or marriage, including household residents.
- Free LGE promotional materials are provided to your company upon request.
- LGE is widely recognized as one of the safest and most soundly managed federally insured credit
  unions in the nation.
- LGE offers world-wide automated services, including online and mobile banking, Bill Pay, and Memberline (our 24-hour automated phone banking system).
- Professional representatives market a full range of competitive products and services to help your employees build healthy financial futures.
- Ownership of LGE by its members means that every decision is made with the members' best interest in mind.
- Our not-for-profit status enables us to achieve low cost economies of scale, resulting in competitive rates on savings and loans.
- Savings are federally insured by the National Credit Union Administration (NCUA) to at least \$250,000 and backed by the full faith and credit of the United States government.
- Membership in LGE is a lifetime benefit, even with changes in employment.



## **LETTER OF UNDERSTANDING**

This understanding is being entered into thi	s day of	, 20, by	
and between LGE COMMUNITY CREDIT L	JNION, hereinafter referred to as CRED	OIT UNION, and	
	, hereinafter referred to as SPOI	NSOR.	
Since the CREDIT UNION is capable of ser	vicing additional members and the SPC	ONSOR would like to make	
available CREDIT UNION services to its en	nployees, it would be advisable to enter	into this working agreement	
to provide services to the SPONSOR'S emp	oloyees under certain terms and conditi	ions as hereinafter set forth.	
1. The CREDIT UNION will offer the emplo	yees of SPONSOR all those services n	nade available to all CREDIT	
UNION members under the current CRE	DIT UNION policy.		
2. The SPONSOR will provide the CREDIT	UNION with marketing assistance incl	uding but not limited to:	
(a) initial distribution of CREDIT UNION	information to all employees.		
(b) the ability of the CREDIT UNION to a	advertise its services on SPONSOR pre	mises within identified areas	
with posters and other means.			
3. The SPONSOR will provide information	to the CREDIT UNION for accepting pa	ayroll deduction and/or direct	
deposit funds in the manner deemed nee	cessary by the CREDIT UNION.		
4. The SPONSOR and the CREDIT UNION	Nare separate entities who have entere	ed into this agreement. The	
SPONSOR agrees to indemnify the CRE	EDIT UNION against legal action and lo	sses arising from the	
SPONSOR'S performance under this ag	reement and the CREDIT UNION agree	es to indemnify the	
SPONSOR against legal action arising for	rom the CREDIT UNION'S performance	e under this agreement.	
5. There shall be no remuneration paid by	either party to the other for services pro	ovided under this agreement.	
Authorized			
Person's Signature:	Witness:		
Title:	Title:	Title:	
Date:	Date:		

## SAMPLE LETTER OF INTEREST

## PLEASE COMPLETE ON COMPANY LETTERHEAD

Date

Board of Directors LGE Community Credit Union P.O. Box 1188 Marietta, GA 30061

Dear Board of Directors:

The purpose of this letter is to request that LGE Community Credit Union provide service to:

Name of company or group:

Street address:

Mailing address:

Provided below is some background information about our company.

Description of business:

Total number of employees:

Estimated potential credit union members:

Company or group headquarters location:

If relevant, work and/or paid from location and number of employees at each location:

Distance and location of nearest LGE branch:

Number of years in business:

Approximate average income of ALL employees:

The formation of a separate credit union is not practical because group lacks: (sufficient volunteers, resources, or other) to support the operation of a credit union. (Please select one. If "other "please explain):

We will provide the following support: payroll deduction (yes, no), direct deposit (yes, no).

Sincerely, Company Official Title